



# 2019 Leadership Conference

## Guest Speakers



### *C. Kailani Memmer*

of Glenn, Robinson, Cathey, Memmer and Skaff, PLC  
presents

### *A Different Perspective: What We Can Learn About Investigating Claims From Mona Lisa Vito (My Cousin Vinny)*

C. Kailani Memmer is active in her profession. She currently serves on the Virginia Board of Bar Examiners, the board of the Virginia State Bar's Faculty on the Education of Lawyers, The Supreme Court of Virginia's Committee on Lawyer Well-Being, and as a member of the Boyd-Graves Conference and a former member of the VSB Professionalism Cause. She is the past president of the Virginia Women Attorneys Association, was a member of the VSB's Diversity Conference, the VSB Task Force on Diversity, and the Virginia Law Foundation Fellow's Committee. She routinely volunteers with the Rule of Law program in our schools and pro bono activities to help veterans and other groups.

### *Randy Down, PE, CFEI, CVFI*

Senior Project Manager- Envista Forensics  
presents

### *Strategies For Investigating HVAC Failures*



A Professional Engineer with over 35 years of experience, Mr. Randy Down utilizes his extensive expertise in performing fire and explosion investigations, mechanical / electrical systems failure analyses, and product defect analyses. His experience covers a broad range of industrial, institutional, municipal and commercial applications where he held numerous engineering management positions. Over the course of his career he has worked for system manufacturers, as well as consulting engineering and architectural firms. Licensed as a professional engineer in a dozen states and certified as a fire and explosion investigator, he has advanced training and certification in vehicle fire investigation and as a fire investigation instructor. As an experienced consulting expert, he has authored hundreds of investigative reports, provided depositions, and been called as an expert witness in civil cases. Mr. Down performs fire and explosion investigations, mechanical/electrical failure investigations and product defect / liability analyses. He has been responsible for the management of large, multi-discipline engineering projects.



### *Josh Oliver*

President of Safety United LLC  
Presents

### *Safety 2019 -The Insurance Industry*

Josh Oliver, President of Safety United LLC since 2005, is a passionate expert in all areas of safety, including policies & procedures, practices and OSHA regulations throughout the Mid-Atlantic region. Josh and his team have successfully consulted hundreds of businesses and trained thousands of employees on industry regulations, safety practices and multiple other areas of safety. Josh also represents clients when they receive a citation from a regulatory agency, with the goal of vacating or reclassifying the citation, from the informal sit-down with OSHA, all the way through the court hearing as an expert witness. In addition to being an enthusiastic safety expert with multiple certifications, he is also an engaging safety educator, energetic communicator and presenter.



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### *Gary Barkman*

Major Case Team Property Manager with Hanover Insurance Group presents

### *Development of Large Loss Handling Skills*

Gary Barkman is the Major Case Team Property Manager for the Hanover Insurance Group. He believes that working previously as a contractor provided the best possible background in understanding the property damage business. He has completed his AIC courses and has also completed CPCU-3. Gary is also heavily involved with the Property Loss Research Bureau. He taught at the 2015 and 2016 PLRB conferences on the subjects of Business Income and Extra Expense Losses and Cyber Security Risks and Challenges. One of the biggest highlights and honors of Gary's career came in June 2013, when he was awarded the Roy A. Westran Award by Hanover Insurance Company. The Roy A. Westran Presidential Service Award recognizes superior leadership in organizational competency, honors individuals that galvanize the energy and imagination of co-workers on an important shared goal and in commitment and for the focus and passion that inspires the same in all other employees. Gary is also recognized as having handled the largest property claim ever for Hanover Insurance Company.

### *Tim Smith*

Facilitator, Coach and Consultant with Barrenridge Consulting, LLC. Presents

### *Emotionally Intelligent Leadership*

Tim Smith is a facilitator, coach and consultant with over 15 years of wide-ranging talent development experience. Much of his career was spent in learning and development for one of the country's largest insurance and financial services companies. He started Barrenridge Consulting in 2016, as a way to bring his Fortune 50 talent development experience to the local business community. Tims focus is Advancing the Effectiveness of Leaders and Teams. He develops the knowledge, skills and abilities required for effective leaders and an engaged workforce, improving your business results. His vision is to affect positive change in workplace environments His vision is to provide top-tier, customized solutions for our clients' specific development needs

